

WEBINAR

Windows 365

Provision a New PC in Seconds with the Power of the Microsoft Cloud



Presenters:



Mike Wilson
Interlink Cloud Advisors
CTO / Vice President



Steven Braunschweiger
Interlink Cloud Advisors
Senior Enterprise Architect



Agenda

Windows 365



Gold Cloud Productivity
Gold Cloud Platform
Gold Enterprise Mobility Management
Gold Datacenter
Gold Collaboration and Content
Gold Messaging
Gold Communications
Gold Windows and Devices
Gold Project and Portfolio Management
Gold Small and Midmarket Cloud Solutions
Gold Security

- Hybrid Work Scenarios
- Windows 365 and Azure Virtual Desktop
- Windows 365 Technical Demo
- Windows 365 Licensing
- Microsoft Funding
- Questions, questions, questions!





THE INTERLINK ADVANTAGE



SIMPLIFY

We simplify your organization's interaction with Microsoft

- ✓ Advocate with Microsoft: We know how to navigate their programs, licensing, incentives, and teams on your behalf
- ✓ Consistently in the top 10 of partners worldwide in the usage of Microsoft funding to assist with your pilots, workshops, and deployments
- ✓ Licensing: multiple certified licensing experts who understand the complex maze of product and program licensing can help you find the best licensing options
- ✓ **Thought leaders: we summarize pertinent industry information to keep our clients educated and informed through our blog, webinars, and regular speaking engagements**



EXPERIENCED

We ensure the success of your project

- ✓ Documented, tested, and proven methodologies used in over 5000 implementations
- ✓ Comprehensive assessments which identify challenges in advance, before they impact the project
- ✓ Interlink can accelerate all escalations straight to Microsoft Level III minimizing support frustration
- ✓ Responsive live answer Service Desk runs 24x7x365 with one-hour service level agreements



REMOVE RISK

We build security and compliance into every project

- ✓ **Architect to satisfy compliance requirements such as CMMC, GDPR, HIPAA, and NIST**
- ✓ Processes built to help identify and mitigate security risks
- ✓ We continue to revisit and renew as new compliance and regulations surface
- ✓ We help you understand where risks and vulnerabilities exist and create long-term plans



CREATE BUSINESS VALUE

We drive business value from your technology investments

- ✓ Midmarket focused: we combine the resource availability with the expertise levels that you need to ensure the right fit
- ✓ Build personalized deployment roadmaps to drive long term success
- ✓ **Support of our clients budgeting, planning, and C-Suite justification processes, including jointly building ROI and cost justification models**
- ✓ Recognized by Microsoft as the top partner for helping our clients adopt their cloud technologies



MICROSOFT EXPERTISE

We have extensive expertise in Microsoft technologies

- ✓ **11 Microsoft Gold Competencies and 9 Advanced Specializations covering Microsoft 365 and Azure**
- ✓ All consultants hold certifications from Microsoft
- ✓ Interlink employees badged by Microsoft in recognition of our expertise
- ✓ Deployed more seats of Office 365 in geography in the first three years than any other partner
- ✓ Frequently recognized and awarded by Microsoft – including partner of the year
- ✓ Nationally managed by Microsoft: gains us access to a wide array of resources for clients



Desktop Management Challenges:

- New System Deployment
- Ongoing Maintenance – patching and application installation
- Backup and Disaster Recovery of User Data
- Configuration Management - Security
- Application Performance



How and where we work has changed



73%

of workers say they want flexible remote work options



67%

of employees want more in-person collaboration



80%

of managers expect more flexible work from home policies



Source: "The Work Trend Index" survey was conducted by an independent research firm, Edelman Data x Intelligence, among 31,092 full-time employed or self-employed workers across 31 markets between January 12, 2021 to January 25, 2021.



Hybrid work creates new opportunities, and new challenges



Onboarding and provisioning

Zero-touch approach to getting employees, vendors, and contractors up and running across a variety of devices and locations.

Business continuity

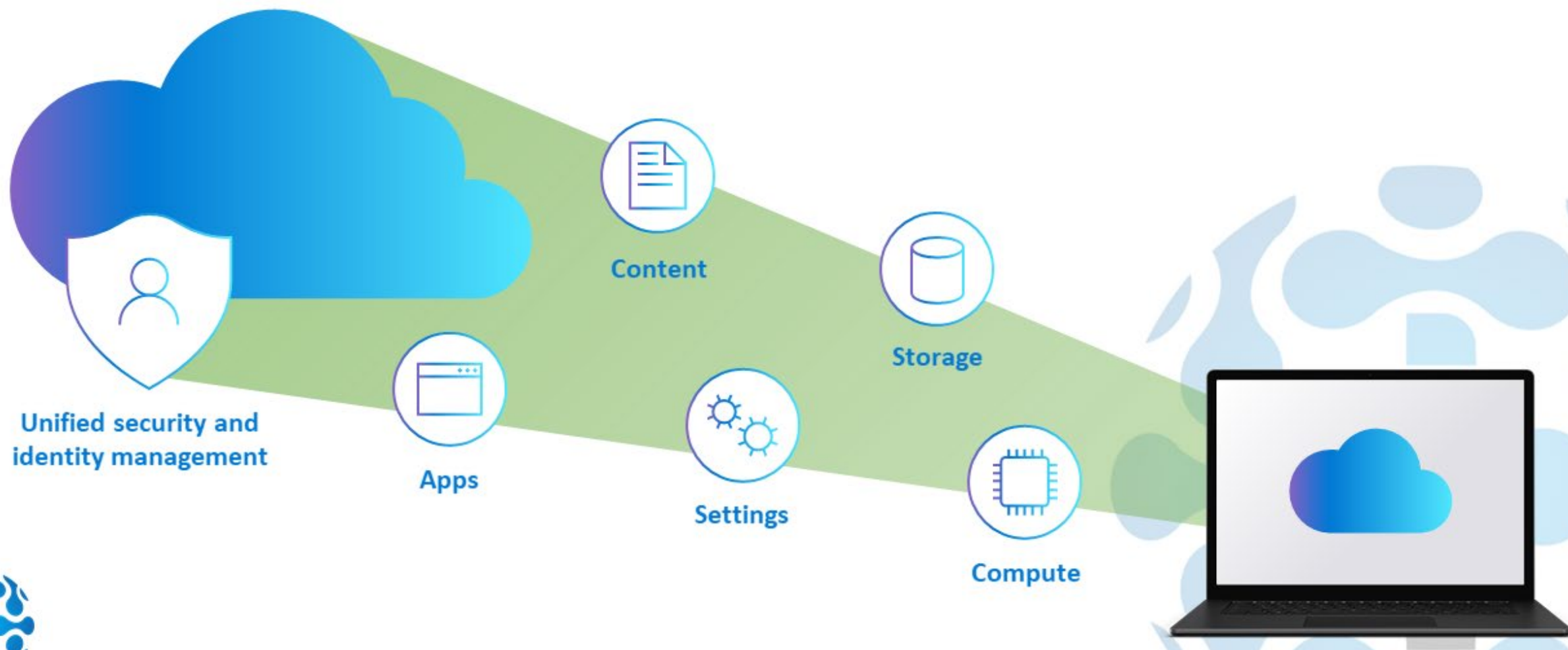
Responding quickly to changing workplace situations to mitigate negative impact and seize opportunities.

Security and regulation

Securing organizational and customer data while addressing growing complexity in compliance, without sacrificing productivity.

Windows 365

A new solution for today's hybrid workforce



Windows 365 Unlocks Hybrid Work Scenarios



Data security

Improve regulatory compliance and IP protection via data centralization and a reduced threat surface.



High-capacity computing

Cloud-scale compute and storage to support specialized workloads like design and development.



BYOPC programs

Enable secure Cloud PCs, even on personal devices.



Disaster recovery

Help ensure continuity and access for your workforce and company data even in the most challenging circumstances.



Temporary workforces

Simplify and accelerate the onboarding and offboarding process for elastic workforces.



Mergers & Acquisitions

Provide seamless transitions and access for growing businesses.

Microsoft Cloud Solutions for End User Computing

Access a secure, desktop experience from virtually anywhere



Deliver desktop experiences virtually anywhere

Built-in intelligent security

Cloud scale and agility

Flexible pricing options

Windows 365 Business vs. Enterprise

	Windows 365 Business	Windows 365 Enterprise
Click-to-provision directly from product page	•	
"No-domain" set up	•	
Self-serve troubleshooting – reset	•	
"Cloud Save" (minimal Azure storage and potentially ODFB)	•	•
Self-serve upgrades		•
Universal Print (UP) Integration		•
Partner/programmatic enablement (Graph APIs, MSP tooling)		•
Custom images		•
Image Management [store, replicate, deploy]		•
MEM policy driven provisioning, management and guided scenarios		•
EA based reporting, monitoring		•
Service health, operational health alerts		•
Connection to on-premises [networks, apps, resources] + diagnostics		•
Advanced MEM based troubleshooting and device management		•



Steven Braunschweiger

Interlink Cloud Advisors – Senior Enterprise Cloud Architect

- Windows 365 Enterprise Cloud PC (CPC) Use Case
- Setup and Deployment
- Live Demonstration



Windows 365 Enterprise Cloud PC (CPC) Demo Use Case

- **CPC Fit: In what scenario would it make sense to use Windows 365?**
 - Users need dedicated, persistent desktops.
 - Your organization is already licensing and using Microsoft Endpoint Manager to manage PCs.
 - When target user population is burst (seasonal or project timeline driven).
 - When PC hardware purchase (in addition to CPC) is not required.
- **CPC Use-Case: “Way-Cool Inc.” is a Microsoft Cloud only business with seasonal hiring need.**
 - Way-Cool needs to burst with co-op staff. (3 – 4 months).
 - Co-op candidates use their own PCs acquired for school.
 - Way-Cool needs to satisfy Hybrid Azure AD Join requirement to use CPC.
 - This is a one-time infrastructure setup with ongoing VM spend for AD DC in Azure.
 - Process needed for Co-op hire Way-Cool account provisioning in AD with sync to AAD.
- *NOTE: Microsoft is working on CPC support for AAD Join which removes dependence on Hybrid AADJ.*
 - *A preview for this feature has not yet been announced.*



Windows 365 Enterprise Cloud PC (CPC) Infrastructure Requirements

- Windows AD Domain Services
- Hybrid Azure AD Join configured via AAD Connect
- Users to be assigned CPCs have AD accounts synced to AAD
- Windows AD DC with DNS configured
- Azure vnet to host CPCs with line-of-sight to Windows AD Domain
- Windows AD and Azure AD Administrative accounts for ...
 - deployment and management
- Azure AD Security Group for Cloud PC provisioning policy assignment



Windows 365 Cloud PC – Hybrid AAD Join setup in AAD Connect

The image displays a sequence of four screenshots from the Microsoft Azure Active Directory Connect application, illustrating the steps to configure Hybrid Azure AD join for Windows 365 Cloud PCs.

Screenshot 1: Additional tasks
The application window shows the 'Additional tasks' section. The 'Configure device options' task is highlighted in blue.

Screenshot 2: Device options
The 'Device options' screen is shown. Under 'Select the device option to configure.', the radio button for 'Configure Hybrid Azure AD join' is selected and highlighted with a red box.

Screenshot 3: Device options
The 'Device options' screen is shown. Under 'Select the operating system', the checkbox for 'Windows 10 or later' is selected and highlighted with a red box.

Screenshot 4: SCP configuration
The 'SCP configuration' screen is shown. A table lists the forests to be configured. The first row is highlighted with a red box:

Forest	Authentication Service	Enterprise Admin
<input checked="" type="checkbox"/> INTERLAB.net	Azure Active Directory	

Below the table, there is a 'Download ConfigureSCP.ps1' button and a note: 'Azure AD Connect detected that a forest has an existing SCP. You may change this setting or continue on without changing it.'

Windows 365 CPC – Network VNET

Create virtual network

Basics IP Addresses Security Tags Review + create

Azure Virtual Network (VNet) is the fundamental building block for your of Azure resources, such as Azure Virtual Machines (VM), to securely connect to on-premises networks. VNet is similar to a traditional network that you'd operate, but with additional benefits of Azure's infrastructure such as scale, availability, and security.

Project details

Subscription * ⓘ ICA-VDI-sub

Resource group * ⓘ (New) vdi-net-rg
[Create new](#)

Instance details

Name * vdi-vnt

Region * East US

Create virtual network

Basics **IP Addresses** Security Tags Review + create

Avoid address range conflicts with AD DC vnet to peer with.

The virtual network's address space, specified as one or more address prefixes in CIDR notation (e.g. 192.168.1.0/24).

IPv4 address space

10.20.0.0/16 ✓

Add IPv6 address space ⓘ

The subnet's address range in CIDR notation (e.g. 192.168.1.0/24). It must be contained by the address space of the virtual network.

+ Add subnet Remove subnet

<input type="checkbox"/> Subnet name	Subnet address range	NAT gateway
<input type="checkbox"/> vdi-snt	10.20.1.0/24	-

i Use of a NAT gateway is recommended for outbound internet access from a subnet. You can deploy a NAT gateway and assign it to a subnet after you create the virtual network. [Learn more](#)



Windows 365 CPC – Network Peering (and required RBAC across tenants)

Add peering

vdi-vnt

This virtual network

Peering link name *

Traffic to remote virtual network

Allow (default)

Block all traffic to the remote virtual network

Traffic forwarded from remote virtual network

Allow (default)

Block traffic that originates from outside this virtual network

Virtual network gateway or Route Server

Use this virtual network's gateway or Route Server

Use the remote virtual network's gateway or Route Server

None (default)

Remote virtual network

Virtual network deployment model

Resource manager

Classic

I know my resource ID

Resource ID *

i The selected resource is in a different directory. Select the directory and click the 'Authenticate' button to verify your access to the resource. [Learn more about peering across directories](#)

Directory

Microsoft Azure

Home > Subscriptions > Azure Subscription 2021

Azure Subscription 2021 | Access control (IAM)

Subscription

Search IAM

+ Add Download role assignments Edit columns Refresh Remove Got feedback?

Access control (IAM)

Check access Role assignments Roles Deny assignments Classic administrators

Number of role assignments for this subscription

41 2000

Search by name or email

Type: All Role: Network Contributor Scope: All scopes Group by: Role

i Showing a filtered set of results. Total number of role assignments: 31

2 items (2 Users)

Name	Type	Role	Scope
Network Contributor			
<input type="checkbox"/> Steven Braunschweiger (Guest) stevenb@interlink-lab.com	User	Network Contributor	This resource
<input type="checkbox"/> Steven Braunschweiger stevenb@interlink.com	User	Network Contributor	This resource

Microsoft Azure

Home > Subscriptions > ICA-VDI-sub

ICA-VDI-sub | Access control (IAM)

Subscription

Search IAM

+ Add Download role assignments Edit columns Refresh Remove Got feedback?

Access control (IAM)

Check access Role assignments Roles Deny assignments Classic administrators

Number of role assignments for this subscription

3 2000

Search by name or email

Type: All Role: Network Contributor Scope: All scopes Group by: Role

i Showing a filtered set of results. Total number of role assignments: 5

2 items (2 Users)

Name	Type	Role	Scope
Network Contributor			
<input type="checkbox"/> Steven Braunschweiger (Guest) stevenb@interlink.com	User	Network Contributor	This resource
<input type="checkbox"/> Steven Braunschweiger stevenb@interlink-lab.com	User	Network Contributor	This resource



Windows 365 CPC – Register vnet DNS IP Which is Visible Across Peering Connection



Gold Cloud Productivity
Gold Cloud Platform
Gold Enterprise Mobility Management
Gold Datacenter
Gold Collaboration and Content
Gold Messaging
Gold Communications
Gold Windows and Devices
Gold Project and Portfolio Management
Gold Small and Midmarket Cloud Solutions
Gold Security

The screenshot shows the Microsoft Azure portal interface. The top navigation bar includes the Microsoft Azure logo, a search bar, and user information for StevenB@interlink-lab.c... with the organization name INTERLINK-LAB. The breadcrumb trail indicates the path: Home > Virtual networks > vdi-vnt. The main content area is titled 'Virtual networks' and shows a list of virtual networks with 'vdi-vnt' selected. The 'Settings' pane for 'vdi-vnt' is open, showing the 'DNS servers' configuration. A warning message states: 'Virtual machines within this virtual network must be restarted to utilize the updated DNS server settings.' The 'DNS servers' section has 'Custom' selected. The 'IP Address' field contains '10.0.0.9' and is marked as valid. There is an 'Add DNS server' button below the field.



Windows 365 CPC – Deploy (admin.microsoft.com)

admin.microsoft.com/AdminPortal/Home#/catalog

Microsoft 365 admin center

Home > Purchase services

Purchase services

Browse below to find the services available for purchase directly from Microsoft.
Choose up to three products to view a detailed comparison.

Search all product categories

View by category

Featured Microsoft 365 Office 365 Business apps Collaboration and communication Dynamics 365 Security and identity Power BI Windows Windows 365 Other services

Add-ons

15 products showing

Windows 365

Windows 365 is the next evolution in personal computing. Windows 365 is your desktop, apps, settings and content streamed on any supported device.

<h4>Windows 365 Business</h4> <p>Windows 365 Business is for smaller organizations that want a simple way to buy, deploy, and manage Cloud PCs, for up to 300 users. With your Windows...</p> <p>From \$24.00 licenses/month</p> <p>Details</p>	<h4>Windows 365 Business (with Windows Hybrid Benefit)</h4> <p>Windows 365 Business with Windows Hybrid Benefit is for smaller organizations that want a simple way to buy, deploy, and manage Cloud PCs, for up to 300...</p> <p>From \$20.00 licenses/month</p> <p>Details</p>	<h4>Windows 365 Enterprise</h4> <p>Windows 365 Enterprise is for organizations that want to manage their Cloud PCs with Microsoft Endpoint Manager and take advantage of integrations with...</p> <p>From \$20.00 licenses/month</p> <p>Details</p>
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Windows 365 CPC – Create an AD Domain Connection (endpoint.microsoft.com)

Microsoft Endpoint Manager admin center

Home > Devices

Devices | Windows 365

Overview All Cloud PCs Provisioning policies Device images **On-premises network connection** User settings

Provisioning

On-premises connection health

Using Windows 365

Windows 365 makes provisioning dedicated, always available Cloud PCs for your organization easy. Upload custom Windows images, or use an optimized Windows 365 image to enable your users to work from their Cloud PC from anywhere, on any device.

Learn more

On-premises network connection

Provisioning policies

Device images

Create a Connection ...

Windows 365

Network details AD domain **Review + create**

As part of this flow, the Windows 365 service is granted the following permissions for this connection:

- Reader permissions on the Azure subscription
- Network contributor permissions on the resource group
- Network Contributor permissions on the virtual network

Review the details and create a connection

General

Name	Interlink-Lab Connection
Azure subscription	ICA-VDI-sub
Resource group	vdi-cpc-rg
Virtual network	vdi-vnt
Subnet	vdi-snt

AD domain

AD DNS domain name	interlab.net
Organizational Unit	OU=VDIComputers,DC=interlab,DC=net
AD username UPN	stevenb@interlink-lab.com

Microsoft Endpoint Manager admin center

Home > Devices >

Create a Connection ...

Windows 365

Network details **AD domain** Review + create

On-premises network connections are required so that Cloud PCs can be created and managed with Microsoft Endpoint Manager.

Name *

Subscription *

Resource group * [Create new](#)

Virtual network *

Subnet *

Active Directory domain information and credentials are required to create a connection. Learn more

AD DNS domain name *

Organizational Unit

AD username UPN *

AD domain password *

Confirm AD domain password *

If CPCs will be deployed into several regional vnets, you will create a connection per region and should name connections accordingly.



Windows 365 CPC – Post AD Connection Deployment Check

Microsoft Endpoint Manager admin center

Home > Devices

Devices | Windows 365

365

Provisioning

Windows 365

Overview All Cloud PCs Provisioning policies Device images **On-premises network connection** User settings

+ Create Refresh Export

Search Add filter

Name	Virtual network	Status	Subscription	Domain
Interlink-Lab Connection	vdi-vnt	Checks successful with warnings	ICA-VDI-sub	interlab.net

Microsoft Endpoint Manager admin center

Home > Devices >

Interlink-Lab Connection

Windows 365

Retry

Overview Properties

Check Name	Status	Last Check
Azure AD device sync	Warning	9/23/2021, 8:06:28 AM
Azure subscription is valid	Passed	9/23/2021, 8:06:28 AM
First party app permissions exist on Azure subscription	Passed	9/23/2021, 8:06:28 AM
First party app permissions exist on Azure resource group	Passed	9/23/2021, 8:06:28 AM
First party app permissions exist on Azure virtual network	Passed	9/23/2021, 8:06:28 AM
Azure vNet in a supported region	Passed	9/23/2021, 8:06:28 AM
Azure subnet IP address usage	Passed	9/23/2021, 8:06:32 AM
Azure policy restrictions	Passed	9/23/2021, 8:06:32 AM
DNS can resolve Active Directory domain	Passed	9/23/2021, 8:12:59 AM
Active Directory domain join	Passed	9/23/2021, 8:13:00 AM
Endpoint connectivity	Passed	9/23/2021, 8:14:43 AM

Azure AD device sync

Status

Warning

Details

Cannot find the Cloud PC computer object in Azure AD. Make sure that Azure AD Connect is working and syncing frequently so that the Cloud PC objects are synced to Azure AD. Azure AD sync must be enabled and synced within the last 60 minutes. [Learn more](#)

Active Directory Users and Computers

File Action View Help

Active Directory Users and Computers [DC01]

Saved Queries

INTERLAB.net

Name	Type
CPC-Hth-Yqjzv9P	Computer

There may be a warning even with successful provisioning of disabled computer account in AD . MEM provides excellent tips for troubleshooting.



Windows 365 CPC – create a provisioning policy and assign to a CPC user group

The image shows a sequence of four screenshots from the Microsoft Endpoint Manager admin center, illustrating the process of creating and assigning a provisioning policy for Windows 365. Red boxes highlight key actions and selections.

- Step 1: Provisioning Policies Overview**
 - Navigation: Home > Devices > Provisioning > Windows 365
 - Search: 365
 - Actions: **+** Create policy (highlighted), Refresh, Export
 - Table: No results.
- Step 2: Create a provisioning policy - General**
 - Progress: **1 General** (highlighted), 2 Image, 3 Assignments, 4 Review + create
 - Name: ICI-CPC-Policy (checked)
 - Description: (empty)
 - On-premises network connection: Interlink-Lab Connection (highlighted)
- Step 3: Create a provisioning policy - Image**
 - Progress: 1 General (checked), **2 Image** (highlighted), 3 Assignments, 4 Review + create
 - Image type: Gallery image
 - Selection: **Windows 10 Enterprise + Microsoft 365 Apps 21H1** (highlighted)
 - Link: Change selected image
- Step 4: Create a provisioning policy - Assignments**
 - Progress: 1 General (checked), 2 Image (checked), **3 Assignments** (highlighted), 4 Review + create
 - Action: **+** Add groups (highlighted)
 - Groups list: ICI-cpc-users-sg (highlighted)



Windows 365 CPC – assign CPC to a user within the CPC user group

Home > Interlink-Lab > Licenses > Windows 365 Enterprise 2 vCPU, 4 GB, 128 GB >

Windows 365 Enterprise 2 vCPU, 4 GB, 128 GB | Licensed users

« **+ Assign** × Remove license Refresh Columns


General

- Licensed users
- Licensed groups
- Service plan details

Name
Search by name or email

Name	↑↓	User Name
There are no users with licenses assigned for this product.		

Add users and groups

-  Steven Braunschweiger
StevenB@interlink-lab.com

Home > Interlink-Lab > Licenses > Windows 365 Enterprise 2 vCPU, 4 GB, 128 GB >

Assign license

Users and groups Assignment options Review + assign

Users and groups

Assign license to 1 user selected

Assignment options

Windows 365 Enterprise 2 vCPU, 4 GB, 128 GB	1 out of 1 enabled
---	--------------------



Windows 365 CPC – provisioning in process ... provisioning complete

Microsoft Endpoint Manager admin center

Home > Devices

Devices | Windows 365

365

Provisioning

Windows 365

Overview All Cloud PCs Provisioning policies Device images On-premises network connection User settings

Refresh Export Columns

Failed provisioning 0 In grace period 0 Provisioned 0 Provisioned with warning 0 Provisioning 1 Not provisioned 0

Search Add filter

Showing 1 to 1 of 1 records

Device name	Provisioning policy	Image	On-premises network connection	PC type	Status	User	Date modified
Not provisioned	ICI-CPC-Policy	Windows 10 Enterprise + Microsoft 365 Apps 21H1	Interlink-Lab Connection	Cloud PC Enterprise 2vCPU/4GB/128GB	Provisioning	StevenB@interlink-lab.com	9/23/2021, 10:35:00 AM

Provisioning can take up to 1 hour. The process includes ...

- CPC computer object creation in Windows AD; CPC hybrid join to Azure AD
- Replication with Windows AD; Synchronization with Azure AD

Failed provisioning 0 In grace period 0 Provisioned 1 Provisioned with warning 0 Provisioning 0 Not provisioned 0

Search Add filter

Showing 1 to 1 of 1 records

Device name	Provisioning policy	Image	On-premises network connection	PC type	Status	User	Date modified
CPC-StevenB7-B0	ICI-CPC-Policy	Windows 10 Enterprise + Microsoft 365 Apps 21H1	Interlink-Lab Connection	Cloud PC Enterprise 2vCPU/4GB/128GB	Provisioned	StevenB@interlink-lab.com	9/23/2021, 11:13:16 AM

Windows 365 CPC – sign-in to your CPC



The screenshot shows a web browser window with the address bar displaying "windows365.microsoft.com". The page content is split into two main sections. The left section features a blue circular profile icon with a white person symbol, followed by the text "Welcome to Windows 365, Steven Braunschweiger". Below this is a paragraph: "With the world's first Cloud PC, Windows 365 is the next step in personal computing. It's Windows in the cloud for you." At the bottom of this section are two buttons: "Back" and "Next". The right section features a blue Windows logo icon, followed by the text "Your Cloud PC, ICI-CPC-Policy - Steven Braunschweiger, is ready" and a small green checkmark icon. The Microsoft logo is visible in the bottom right corner of the page.

windows365.microsoft.com

Incognito (3)

Welcome to Windows 365,
Steven Braunschweiger

With the world's first Cloud PC, Windows 365 is the next step in personal computing. It's Windows in the cloud for you.

Back Next

Microsoft

Your Cloud PC, ICI-CPC-Policy - Steven Braunschweiger, is ready



Windows 365 Enterprise Cloud PC (CPC) Live Demo

Interlink
Cloud
Advisors



Mike Wilson

Interlink Cloud Advisors – CTO / Vice President

- Pricing and Licensing
- Windows 365 vs. Azure Virtual Desktop
 - Cost / Scenario Comparison
- Workshops & Assessments





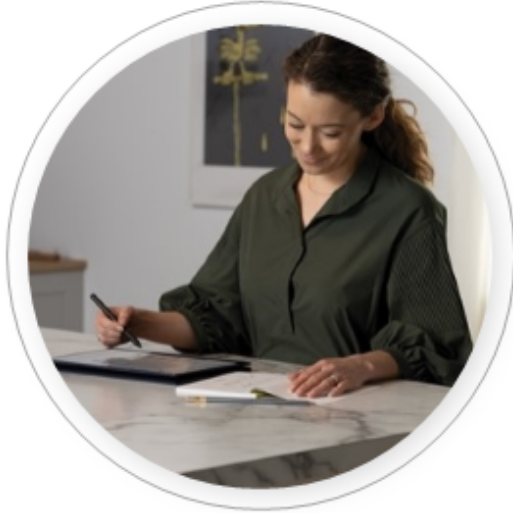
interlink[®]
CLOUD ADVISORS

Pricing

The right technology for all your needs

Cloud PC – Windows 365 Optimized for simplicity	Cloud VDI – Azure Virtual Desktop Optimized for flexibility
Windows 10 or Windows 11 (soon) personalized desktop	Windows 10, Windows 11 (soon), or Windows Server multi-session desktops
Complete end-to-end Microsoft service	Remote app streaming
One-stop administration in Microsoft Endpoint Manager (Enterprise edition)	Full control over configuration and management
Direct self-service model (Business edition)	Citrix and VMware support
Predictable per user pricing	Flexible consumption-based pricing

Selecting the right solution(s)



Windows 365

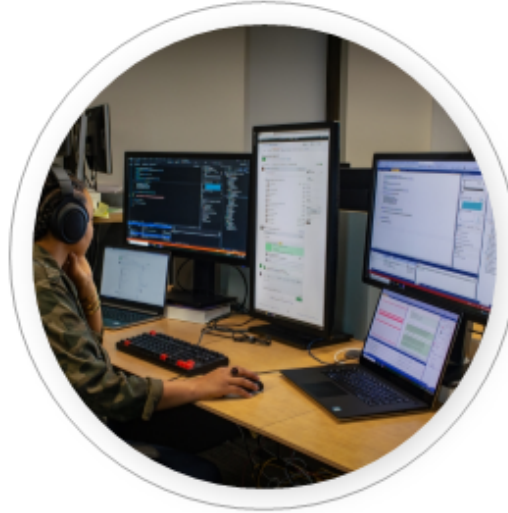
Personalized Windows 365 Cloud PCs available across devices

Simple and turn-key to buy and deploy

Predictable per user, per month pricing

Easily scalable compute and storage

No VDI experience or skills required



Azure Virtual Desktop

Flexibility and control

Multi-session Windows VMs

Data residency and geo requirements

Remote app streaming

Specialized GPU and HPC workloads

Scalable compute and storage to optimize for cost and experience



Azure Virtual Desktop with Citrix and VMware VDI

Optimize existing investments and skills in Citrix and VMware VDI

Create a multi-cloud or hybrid architecture with a single control pane

Microsoft 365 E3

Windows 365



MICROSOFT 365 ENTERPRISE E3 — \$32

Office 365	Enterprise Mobility + Security	Windows 10 Enterprise
Office 365 E3 - \$20	EMS E3 - \$10.60	Windows E3 - \$7
APPLICATIONS	IDENTITY AND ACCESS MANAGEMENT	SECURITY
Microsoft 365 Apps & Microsoft Mobile Apps Single sign-on to Cloud and Office apps on up to 5 PCs and Macs	Azure Active Directory Premium P1 Single sign-on to Cloud and on-premises applications Self service password reset Security reporting/multi-factor authentication	BitLocker Management Enterprise-grade disk encryption managed on-premise or Cloud
SERVICES	MANAGED MOBILE PRODUCTIVITY	MORE PRODUCTIVE
Exchange Unlimited archiving	Microsoft Endpoint Manager Mobile device and app management to protect corporate apps and data on any device Includes SCCM client license Windows Autopilot	Application Virtualization (App-V) Simplify app delivery and management on any device
OneDrive Cloud storage, sync and file sharing		BranchCache Allow users' PCs to cache files, websites, and other content from central servers, so content isn't repeatedly downloaded across the wide area network (WAN)
SharePoint Teams sites and internal portals		Virtual Desktop Access Allow connections to Virtual Desktops including Windows Virtual Desktop in Azure
Microsoft Teams Chat-based collaboration tool Online meetings, IM and video chat	INFORMATION PROTECTION	Per User Licensing Install on up to 5 devices
Plus PowerApps & Power Automate (limited), Encrypted Email, Data Loss Prevention, Rights Management, Stream, Delve, Sway, Yammer, To Do, Planner, My Analytics, Kaizala, Lists, and more!	Azure Information Protection Premium P1 Encryptions for all files and storage locations	Direct Access Always on VPN connection to on-premise resources
	Windows CAL	
	Windows Information Protection Containerize corporate data on PCs with end to end data security to and from Office 365 AppsLocker - Device locked down to only run fully trusted apps	

Windows 365 Pricing

Interlink
Cloud
Advisors



Compute Tier	Total Storage	Per User Per Month Pricing
Power 4vCPU 16GB	512 GB	\$101
	256 GB	\$75
	128 GB	\$66
Heavy 2vCPU/8GB	256 GB	\$50
	128 GB	\$41
Medium 2vCPU/4GB	256 GB	\$40
	128 GB	\$31
	64 GB	\$28

Pricing subject to change, information on this slide does not constitute a formal offer.

Sample AVD Pricing Scenario – Pay-As-You-Go

- Scenario Outline
- 20 Users
- Standard productivity desktop – Office, Adobe Reader, Chrome, 1 LOB app

Azure Service	Count	Total Monthly Cost
Azure AD Domain Services	1	\$109.50
Azure Files (Hot Storage)	100GB	\$3-4
Log Analytics and Storage		\$20
Azure D4S v4 (4vCPU/16GB)	3	\$420.48
P10 virtual disk (128GB)	3	\$53.76
	Total:	\$607.74

Windows 365 Cloud PC (CPC) vs Azure Virtual Desktop (AVD) Cost Comparison

W365 Business Single-Session Host	\$CPC	AVD Baseline Multi-Session Host	\$AVD
F2sV2		D2sV4	\$32
2 vCPU		2 vCPU	
4 GB RAM		8 GB RAM	
128 GB Standard SSD OS Drive		128 GB Premium SSD OS Drive	\$18
Users/host	1	Users/host	6
\$per-user-per-month	\$31	\$per-user-per-month	\$8.33



Workshops & Assessments

Ask us about Funding!

- Viva and Viva Insights Workshop
- Teams Meetings Workshop Energize
- Teams Apps & Solutions Workshop Energize
- Teams Calling Workshop Energize
- Security Workshop Energize
- Identity Workshop Energize
- And Much More!

Contact Us Today
hello@interlink.com
 +1 (513) - 444 - 2020

VIVA AND VIVA INSIGHTS WORKSHOP

Discover how this integrated platform can help digitally reimagining the employee experience to help your people be their best and thrive in the new reality.

In today's world, employees want more flexible remote work options, and managers need to ensure collaboration. Empowering people to thrive in a more flexible world would require rethinking your strategy. From how you empower managers, to how you enable leaders to help you leverage the employee experience.

And that's where Microsoft Viva comes in. As your employees are challenged with a growing imbalance between work and life, increased burnout, and decreased productivity, and your organization faces an increasing demand for digital capital, there is an urgent need to digitally reimagine the employee experience.

Discover how Microsoft Viva, an integrated platform built on top of Microsoft Teams, will help your people to do their best, to thrive in the new reality.

WORKSHOP FRAMEWORK

Assess

- Gather information on key business scenarios
- Define scope
- Identify business stakeholders
- Introduce Microsoft Viva

Art of the Possible

- Showcase employee experience transformation
- Microsoft Viva overview with selected pathmaps
- Demos and interactive experiences

Build the Plan

- Build upon your newfound knowledge and pair it with your unique business challenges
- Prioritization of scenarios and next steps built into a plan

TWO WORKSHOPS TO COVER YOUR UNIQUE NEEDS:

Employee Experience with Microsoft Viva:
A three phase engagement that provides an overview of the Art of the Possible, and deep dives across the Viva suite with Topics, Connections, or Learning.

Employee Experience with Microsoft Viva Insights:
A three phase engagement that provides an overview of the Art of the Possible, and a deep dive into Viva Insights.

WHAT YOU CAN EXPECT FROM INTERLINK

- A prioritized list of business scenarios that can be addressed by deploying Microsoft Viva
- Recommended preparation in terms of skills and best practices
- A roadmap outlining potential workstreams and dependencies with clear next steps
- An adoption framework

Contact Interlink Cloud Advisors today to learn more about this engagement and discuss your specific environment!

ASK US HOW TO GET THIS ENGAGEMENT FUNDED BY MICROSOFT!

Microsoft Partner

Interlink CLOUD ADVISORS

www.interlink.com | hello@interlink.com | 800-800-1700

TEAMS MEETINGS AND MEETING ROOMS WORKSHOP

Showcase modern meetings experiences and build a plan to deploy and adopt Microsoft Teams Meetings and Meeting Rooms

DO MORE WITH MICROSOFT TEAMS

Today, organizations rely on teamwork with employees working on twice as many teams as they did just five years ago, and information workers spend 90% more time collaborating with co-workers, outside traditional desktops and customers. To succeed, you need collaboration and communication tools that empower your workforce to be more agile, efficient, and secure so they can stay connected.

The way we work has evolved and meeting needs have changed with employees being more mobile and working remotely. In fact, 36% of meetings have at least one remote attendee and 38% of remote attendees join via mobile.

Microsoft Teams delivers a unique end-to-end meeting experience that brings back the human element of face-to-face interaction while helping people stay focused before, during and after the meeting.

56% of meetings have at least one remote attendee

38% of remote attendees join via mobile

TEAMS MEETINGS AND MEETING ROOMS WORKSHOP

Introducing the Meetings and Meeting Rooms Workshop – a modular engagement to identify and understand business priorities while focusing on specific scenarios that drive meetings culture transformation. With extensive solution expertise, Interlink will show you the power of Teams Meetings, for your specific environment including: new conferencing functionality, meeting rooms technology, audio conferencing options, and the new Teams Live Events.

www.interlink.com/teams-meetings-workshop

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TEAMS CALLING WORKSHOP

Showcase modern calling capabilities and build a plan to deploy and adopt Microsoft Teams Calling

MICROSOFT TEAMS CALLING WITH PHONE SYSTEM

More than ever, businesses need a modern voice solution and phone system capabilities that combine unified communication and teamwork. Calling in Teams provides the business organizations need to deliver seamless, collaborative experiences for employees, business partners and customers. Because the implementation of calling solutions can be complex and involve network remediation, CRM service deployment, telephone number provisioning/porting and device deployment, customers need a partner like Interlink with this highly specialized skillset.

TEAMS CALLING WORKSHOP

Introducing the Teams Calling Workshop – a modular engagement to experience the vision for Microsoft Teams with these System capabilities and Advanced Communication scenarios. With extensive solution expertise, Interlink will show you the power of Teams Calling for your specific environment. We will discuss the major configuration options, third party add-ons, hardware options, and licensing scenarios and configurations.

www.interlink.com/teams-calling-workshop

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IDENTITY SECURITY WORKSHOP

Find Identity Risks. Gain Insight into Your Application Landscape & Improve Your Identity Security Posture

ARE YOU CONCERNED ABOUT SUSPICIOUS USERS AND SIGN-IN BEHAVIOR IN YOUR ENVIRONMENT?

If not, you should be. Microsoft Identity is today's gateway to your network and properly controlling it is the key to system security. The growing implementation of Cloud applications, the increased use of personal devices connecting to your network, and the rise of the remote workforce mean that you are no longer able to protect your data behind a four-walled security fortress. The challenge now is securing user identities to ensure you are limiting access to authorized users.

Sign up now to hold a free 1st Security Assessment workshop to see how we can help you.

ATTENDING THIS WORKSHOP WILL PROVIDE YOU WITH:

- ✓ A review of your identity security posture and how it compares to your peers
- ✓ Insights into applications used in your environment including those not sanctioned by your IT department
- ✓ Methods to secure user identities on all devices
- ✓ A deeper understanding of ways to prevent identities from being compromised
- ✓ Ways to reduce costs and improve business agility and security with simplified access

Interlink Energize Identity Security Workshop

Interlink can help with a comprehensive workshop that will show you how to uncover identity risks in your environment, gain insights into your applications, and enhance your identity security posture.

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SECURITY WORKSHOP

An immersive experience that brings the Microsoft security vision and capabilities to life.

Are you looking to assess your security landscape and address demanding security goals and challenges?

Interlink's Security Workshop was designed to help you and your organization understand how Microsoft's security capabilities can help you secure your data while providing insight on active threats across on-premises and cloud workloads.

WORKSHOP OBJECTIVES

- Discover Threats: Gain visibility into threats to your Microsoft 365 cloud environment across email, identity, and data to better understand, prioritize, and mitigate potential vectors of cyberattacks against your organization.
- Accelerate the Security Journey: Get started with the deployment of Microsoft's Threat Protection and DDM technologies, which can be transitioned to production.
- Understand how to Mitigate Threats: Understand how Microsoft 365 security products can help mitigate and protect against the threats found during the period of this engagement.
- Define Security Strategy: Review an enterprise security strategy for your security teams and stakeholders.
- Define Next Steps: Work together with an Interlink Security Consultant to deliver a list of next steps based on your needs, objectives, and results from the Security Workshop.

Security is a process of continuous improvement. If you are staying in place, that means you're falling behind. Leave your organization's security to security partners who work with Microsoft.

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MICROSOFT TEAMS APPS AND SOLUTIONS WORKSHOP

Get ready to achieve more with Microsoft Teams

SEE WHAT'S POSSIBLE WITH TEAMS

As the hub for teamwork, Microsoft Teams is designed to help companies improve collaboration, boost efficiency, and stay in the flow of work. Interlink's Teams Apps and Solutions Workshop will provide your business a means to help increase workflow productivity by leveraging the Teams platform for your critical business processes. With extensive solution development experience, our team will work with your organization to understand your environment and identify key business scenarios that could be enhanced by utilizing applications from the 700+ apps available for Teams, along with custom low-code solutions built using Power Automate, Power Apps, and more.

In this workshop, our Microsoft-certified consultants will walk you through the art of the possible, working with you to identify and prioritize key business scenarios to help solve your specific collaboration challenges. During the engagement, we'll also show you how to customize and extend your Teams workspace using the power of automation. Then, we'll design a plan that leverages Teams' platform capabilities to help you move forward.

With industry and technology expertise, you can count on Interlink as your trusted partner in your transformation journey.

WORKSHOP DELIVERABLES:

- Showcase how employees can be more productive in Teams when connected with other data sources
- Identify, and prioritize key use-case scenarios, or review of existing scenarios available
- App evaluation and evaluation with governance suggestions
- Next steps with an adoption plan and success plan

LEARN MORE AT WWW.INTERLINK.COM/TEAMS-APPS-SOLUTIONS-WORKSHOP

Drive Business Results
Through scenarios for increased productivity.

Accelerate Outcomes
With ready-to-use apps, plug and play accelerators, and solution options.

Enable App Governance
Through guidance on governing Teams apps using policies and controls.

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Security Energize

THE FOUR MODULES FOR THIS ENGAGEMENT:

Threat Check:

Microsoft 365 security products are used to gain visibility into threats to your Microsoft 365 cloud environment across email, identity, and data in order to better understand, prioritize, and mitigate potential vectors of cyberattacks.

Discovery Session:

This is a standalone module designed for the delivery team to learn about a customer's organization, IT initiatives, security influencer's, and priority/maturity against an array of security capabilities that Microsoft can bring to bear.

Azure Sentinel:

Leverages Azure Sentinel & Microsoft 365 security products to help gain an understanding of Azure Sentinel & gain insights on active threats across on-premises & cloud workloads.

Microsoft Threat Protection:

This is a demonstration of how the security solutions work, including going through key scenarios of an attack kill chain to help you learn how to protect your environment.

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Advisors**

